

HELP WANTED—FEMALE

COOK—Wanted, first-class, white cook; permanent position in Merion. Phone Merion 821 or write Box 127, Merion, Pa.

BOOKKEEPER—Experienced wanted; good wages. Steady experience wanted.

BOARDING HOUSE—Wanted, permanent position in connection with mill, state and national corporation, in New Jersey. The H. H. Hill Co., Watertown, Conn.

HOSPITALITY—Experienced needed on Wright steady-dial 15-point machines. Hygienic Household Underwear Co., 2418 N. Howard st.

SALESCLADIES—Salescladies not necessary, as we train you to salesmanship free. We are offering a permanent position far above those of house, department and A. & P. references need apply. Call 110 W. Waterman Blvd., Atlantic City.

SALESCLADY—To sell cameras, etc., state art, salary and experience. A. & P. Dept. Off.

SALESCLADY—Experienced venders wanted. Apply to Lillian Scholz, Co., 225 and Market second floor.

STENOGRAPHER, Protestant, experienced, good wages, steady experience wanted. North Philadelphia, state art and qualifications. Address 8-11, P. O. Box 8484.

STENOGRAPHER—Young lady, fairly com- plete with typewriter, good wages, steady experience required. Apply 4 to 5 P. M. Lexington Motor Hotel, 12th and Chestnut, Philadelphia.

TYPEWRITER—For work in office, department of large corporation. Apply at once to Mr. Flynn, 600 Chestnut st.

WOMAN—Wanted, to sell cameras, etc., and good wages. 100 E. Roosevelt Blvd.

General:

MAKE MONEY AT HOME—You can earn from \$1 to \$2 an hour in your spare time writing show cards, quickly and easily. Write for full information. No cost in mailing. Send us your name and address. We can easily do the soliciting. We teach you how to sell your work and pay you cash each week. You can start right now. Write today to American Show Card School, 880 Yonge Blvd., Toronto, Canada.

CIVIL SERVICE examinations, September and October; many vacancies, salary \$1400-\$1600; write for sample test. P. 392, Led. off.

HELP WANTED—MALE

BOOKKEEPER, capable of taking charges of accounts, good knowledge of bookkeeping, in cost accounting. P. 325, Led. Off.

BRANCH MANAGER—Large corporation, with branch offices throughout U. S. requires capable men over 25 years of age, industrious, unquestioned integrity, good record, good references, good compensation basis. Apply to Mr. Robt. 1003 Colonial Trust Bldg., 13th and Market st., to 100, or 2 to 4, Wednesdays evening 7:30 to 8:30.

RESPONDENT, one who has had experience in business, especially in the field of German preferred, may experience noted will be considered good salary. Apply H. & B. 500.

HERE'S A LINE THAT IS MAKING MEN MONEY NOW—We are in a position to offer you a position for the year and will put on our highhanded men who are not afraid to work and who are capable of doing a good job. We offer a 25% bonus merit, many of our men are earning better than \$100 per month in their first year. We are buying because our proposition gets the merchant on a paying basis when he starts working. We are writing extensively and more than 40 per cent of our sales throughout the country are being made by send salesmen; we will not waste time on anybody under 25, or more than 35, we want men who want to be professional job hunters to apply; we desire men of clean records, who are willing to work hard, they have pulled down so far this year, we have an exceptional opportunity and we will give you a chance to succeed. We will give you thorough training before we start you out. Call at Green's Hotel and ask for Mr. Green. Out-of-town applicants write.

SELLERY—Manager to take charge full-time in production must be thoroughly experienced in the right shading; splendid opportunity for the right man, state art and experience. P. 381, Led. Off.

MAN

A vacancy in our sales staff confronts us. We are in a quandary as to just how to fill it. After careful thought, we decided, after careful thought, to have all the requirements that ordinarily might be found in an office, plus an imposing record of success and long experience with the firm. The opportunity with open to the first man over 25 years of age who convinces us, no matter what his background, that his experience may be, that he has his heart set on making a lifetime connection where the business is concerned. The organization, plus a fine sales proposition on which we are building, will give him the lift he's long been hoping for, but hardly dare to hope to find.

The man we seek must be willing to offer while the bars are down. A like chance won't come your way again in years. Call before 4:30 P. M. 4.

SITE LINE

MATCH SALES REPRESENTATIVE—Match sales representative wanted in Philadelphia territory open for salesman to build up a business on matches in the city. Must be experienced, acquainted with the trade and know the outlets for this line. State art and full references. Match Makers, 1000 Madison, Room 200, Broadway, New York City.

MAN—A few to help build a growing business to still larger proportions. Permanent position with good opportunities. Good wages; splendid opportunity for business builders. See Mr. McAllister, 1000 M. to 6 P. M., Bensinger Motor Truck Co., 1900 Locust st.

MEN—Five men wanted; ambitious, honest, reliable, with good references, their positions in life with a rapid-growing company. Apply at once, 702 W. Broad St., Newark, N. J. 1000, between 10 and 12 and 4 and 5.

SALESMAN

INCREASE YOUR INCOME

BE A SALESMAN

We will make you a master salesman if you are honest and willing to work hard; one of the most interesting and best paid profits in the world. We have a large territory open for salesman to build up a business on matches in the city. Must be experienced, acquainted with the trade and know the outlets for this line. State art and full references. Match Makers, 1000 Madison, Room 200, Broadway, New York City.

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